

# DRIVE PROFITABILITY THROUGH STAFF LEASING

Extend your capability & reach with huge cost savings.



**HEALTHSCOPE**  
SPECIALIST OFFSHORING

## EXTEND CAPABILITY & REACH

- Allows you to grow if you can't find experienced health staff in the United States.
- Allows more strategic flexibility if you want to push into a new area of business and need qualified staff.

## YOUR OWN DEDICATED TEAM

- We use experienced registered nurses (RN's) to fill all clinical and non-clinical back office tasks except collections.
- Grow out a dedicated team built to suit your needs, enjoy growth in productivity as the team expands knowledge and experience.
- For best results implement a cross-training program. Learning new tasks keeps employees motivated, reduces churn, and gives you more flexibility to meet operational challenges.

## YOU MAINTAIN CONTROL

- We recruit, legally hire staff, and manage all HR issues. We provide the office space and IT infrastructure.
- We deliver basic training (HIPAA/HITECH etc), you deliver task-related training as required.
- You manage productivity and quality directly with your team.

## BIG SAVINGS

- Expect payroll savings of 50% or more (salary and on-costs). Overhead savings are achievable through reduction in rent, utilities, and office fit-out/IT CapEx.
- Your offshore team will have the same or higher level of productivity and quality as your existing US-based staff.
- Reduce potential employee-related lawsuit liability.

# JOB FUNCTIONS THAT CAN BE PERFORMED OFFSHORE



**HEALTHSCOPE**  
SPECIALIST OFFSHORING

Simply put, you can offshore any process or back-office task where someone is sitting in an office on the phone and/or behind a computer. This includes any task where you have a clinician interacting with a patient over the phone. Below are some of the job functions that can be considered for offshoring.

